



Sell Cisco Security and
Collaboration Solutions and

WIN SOME CASH

SYNNEX Comstor partners are invited to channel their inner superhero and compete in the [Ultimate Secure Remote Showdown!](#)

The Top 10 finishers walk away with some quick cash for their efforts. Do you have what it takes to prevail in the *Ultimate Showdown*? We think you do and invite you to compete for some of the \$24K in total prize money.

Earn Points

Earn points for completing the following activities, along with points for qualifying sales that invoice between March 26, 2021 and July 31, 2021, and you will have a chance to cash in.

Partners currently in the EDGE Program are invited to watch an [instructional video](#) to learn how to track SPIFF points in the EDGE Focus Tool.

If you have questions about the SPIFF or are interested in learning how to become an EDGE Program Partner, please contact us at EDGEPrograms@SYNNEX.com.

Prizes

Qualifying partners with the most points earned at the end of the SPIFF period will win:

- 1st Place:** \$5,000
- 2nd Place:** \$4,000
- 3rd Place:** \$3,000
- 4th Place:** \$2,000
- 5th Place:** \$2,000
- 6th Place:** \$2,000
- 7th Place:** \$1,500
- 8th Place:** \$1,500
- 9th Place:** \$1,500
- 10th Place:** \$1,500





How to Score Points to Place in the Top 10 to Win Prizes:

Attend Collaboration + Security Webinar _____

1 point

Demo Umbrella Dashboard with Security Engineers _____

3 points (One per partner)

Demo Webex with Collaboration Engineers _____

3 points (One per partner)

EU Trial of DUO / Umbrella / Cloud Mailbox Defense / Webex _____

1 point

Watch EDGE Security VODs _____

1 point (One per video completed)

Collaboration SaaS Specialization _____

1 point

Webex Calling Authorization _____

1 point

Enroll in EDGE Security / EDGE Collaboration _____

1 point

PO must include one or more Cisco Security or Collaboration solutions below _____

5 points for a qualifying Collaboration or Security sale on a single PO,
10 points for selling qualifying Security and Collaboration on the same PO

Cisco Umbrella

Cisco FPR Firewalls

Cloud Email Security

Cisco Secure Access by Duo

Cisco Webex Subscription

Terms and Conditions

- *Minimum \$15,000 of qualifying security and /or collaboration solutions sold during SPIFF period for eligibility to win prizes*
- Sales must be billed between March 26th, 2021 and July 31, 2021
- Cisco 1T Partners and Direct Market Resellers (DMR) do not qualify for this sales SPIFF